

# Extension Risk Management Education 2025 (text-based) Infographic

Farmers face risk daily—Risk Management Education helps farmers manage those risks to increase profitability.

Extension Risk Management Education, or **ERME**, is a regionally based, federally funded program. ERME provides competitive grants that fund education projects focused on helping farmers and ranchers successfully manage the unique risks associated with production agriculture.

## ERME funds education projects in 5 Risk Areas

1. Production Risk
2. Marketing Risk
3. Financial Risk
4. Legal Risk
5. Human Risk

## ERME-funded projects generate tangible results

### Production Risk

17,488 Farmers implemented new production systems or technologies.

### Marketing Risk

32,148 Farmers implemented a marketing plan to take advantage of pricing opportunities.

### Financial Risk

24,936 Farmers developed a business plan to help their farm business be more successful.

### Legal Risk

7,272 Farmers implemented a food security plan to assure they are providing a quality product.

### Human Risk

9,743 Farmers developed a transition plan to help keep the next generation on the farm.

### What farmers have to say about these programs

**Production Risk:** “I really enjoyed the Grazing Academy. I can’t wait to get home and put in practice the things I have learned the last two days.” – MS Farmer

**Marketing Risk:** “Taking the Western Meat School and building out our marketing plan has allowed us to think outside the box in terms of how and where we sell beef ... By finishing more beef on our property and having a few market channels, we are able to sell the whole animal for greater returns than we did before.” – CA Rancher

**Financial Risk:** “By following a livestock case farm and learning about their financials, I was able to compare this to my own farm and see where I can improve things. This course was very beneficial in helping me take the next steps to expand my operation.” - WI Farmer

**Legal Risk:** “Probably one of the most important and valuable courses we've taken: Legal and Economic Considerations for Direct to Consumer Beef Sales. There was a lot of valuable info about retail food permits, slaughter facilities, and marketing techniques.” – TX Farmer

**Human Risk:** “I really struggle with retaining skilled labor because we are not large enough to be able to offer a full-time job and I was uncertain about internship rules, but this workshop helped me understand what I need to know and how to offer a seasonal internship on my farm without getting into trouble.” – MA Farmer

## ERME—By the Numbers

- 24 years of funding results-focused projects
- 55 U.S. states and territories where ERME projects have been delivered
- 1,843 educational projects funded since 2001
- 820,235 people have participated in ERME-funded projects

ERME has funded innovative education projects that have generated tangible outcomes for agricultural producers in 56 U.S. states and territories.

The ERME centers deliver risk management education through funding opportunities, including Risk Management Education, Exploratory, and Underutilization of Crop Insurance. ERME is committed to funding outcome-based projects that foster accountability and encourage collaboration. Project impacts, success stories, curriculum and other risk management resources are available at [Extensionrme.org](https://Extensionrme.org).

## ERME Priorities

- Enhancing quality of farm family life
- Providing a safe and secure food supply
- Improving rural prosperity
- Strengthening economic viability

## Extension Risk Management Education

“Educating America’s farmers and ranchers to manage the unique risks of producing food for the world’s table.”

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[Learn more about Extension Risk Management Education at  
https://ExtensionRME.org](https://ExtensionRME.org)