

FARMERS FACE RISK DAILY

**Risk Management Education helps farmers manage those risks
to increase profitability**



Enhancing
Quality of
Farm Family Life



Providing a
Safe & Secure
Food Supply



Improving
Rural
Prosperity



Strengthening
Economic
Viability

EXTENSION RISK MANAGEMENT EDUCATION is a regionally based, federally funded program. ERME provides competitive grants that fund education projects focused on helping farmers and ranchers successfully manage the unique risks associated with production agriculture.

ERME funds educational projects in 5 Risk Areas

ERME funded projects generate tangible results—a few examples are illustrated below



PRODUCTION RISK

23,979

Farmers analyzed the economic risk of adopting new technologies



MARKETING RISK

23,083

Farmers implemented a marketing plan to take advantage of pricing opportunities



FINANCIAL RISK

17,604

Farmers developed a business plan to help their farm businesses be more successful



LEGAL RISK

2,508

Farmers implemented a food security plan to assure they are providing a quality product



HUMAN RISK

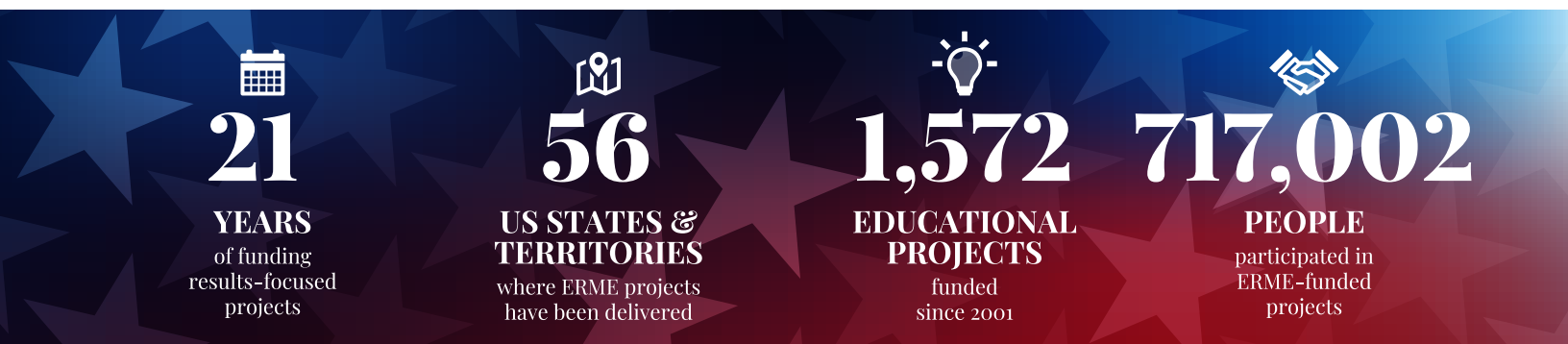
8,825

Farmers developed a transition plan to help keep the next generation on the farm

Here is what farmers have to say about these programs...

PRODUCTION RISK	MARKETING RISK	FINANCIAL RISK	LEGAL RISK	HUMAN RISK
<p>"I really enjoyed the Grazing Academy. I can't wait until I get home and put in practice the things I have learned the last two days."</p>	<p>"I now have a basic understanding of how to use the commodity market to reduce risk and capture/add value to my product."</p>	<p>"The business class helped us to figure out which enterprises on the farm were actually profitable ... and the class was invaluable in helping us continue to run and build our farm business in Northern California."</p>	<p>"I never knew food safety was this important to my business. I know I still have a lot of work to do before I can really ensure that my product is food safe."</p>	<p>"I really struggle with retaining skilled labor because we are not large enough to be able to offer a full-time job and I was uncertain about internship rules, but this workshop helped me understand what I need to know and how to offer a seasonal internship on my farm without getting into trouble."</p>
<p>—Farmer Mississippi</p> 	<p>—Farmer South Dakota</p> 	<p>—Farmer California</p> 	<p>—Farmer Virginia</p> 	<p>—Farmer Massachusetts</p> 

ERME—By the Numbers



ERME has funded innovative education projects that have generated tangible results for agricultural producers in 56 US states and territories.

Beginning in 2020, the Centers initiated a new funding opportunity for the delivery of risk management education to agricultural producers underserved by the Federal crop insurance program. Priorities for both of these programs include commitments to funding results, providing transparent accountability, and encouraging collaboration.

The accomplishments of all funded projects are available for public viewing on ExtensionRME.org

EXTENSION RISK MANAGEMENT EDUCATION

"Educating America's farmers and ranchers to manage the unique risks of producing food for the world's table."



[EXTENSIONRME.org](https://ExtensionRME.org)

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