FARMERS FACE RISK DAILY

Risk Management Education helps farmers manage those risks to increase profitability

Enhancing Quality of Farm Family Life
Providing a Safe & Secure Food Supply
Improving Rural Prosperity
Strengthening Economic Viability

EXTENSION RISK MANAGEMENT EDUCATION is a regionally based, federally funded program. ERME provides competitive grants that fund education projects focused on helping farmers and ranchers successfully manage the unique risks associated with production agriculture.

ERME funds educational projects in 5 Risk Areas
ERME funded projects generate tangible results—a few examples are illustrated below

PRODUCTION RISK
23,855 Farmers analyzed the economic risk of adopting new technologies

MARKETING RISK
23,036 Farmers implemented a marketing plan to take advantage of pricing opportunities

FINANCIAL RISK
17,324 Farmers developed a business plan to help their farm businesses be more successful

LEGAL RISK
2,508 Farmers implemented a food security plan to assure they are providing a quality product

HUMAN RISK
8,825 Farmers developed a transition plan to help keep the next generation on the farm
Here is what farmers have to say about these programs...

**PRODUCTION RISK**
“I really enjoyed the Grazing Academy. I can’t wait until I get home and put in practice the things I have learned the last two days.”

—Farmer
Mississippi

**MARKETING RISK**
“I now have a basic understanding of how to use the commodity market to reduce risk and capture/add value to my product.”

—Farmer
South Dakota

**FINANCIAL RISK**
“The business class helped us to figure out which enterprises on the farm were actually profitable ... and the class was invaluable in helping us continue to run and build our farm business in Northern California.”

—Farmer
California

**LEGAL RISK**
“I never knew food safety was this important to my business. I know I still have a lot of work to do before I can really ensure that my product is food safe.”

—Farmer
Virginia

**HUMAN RISK**
“I really struggle with retaining skilled labor because we are not large enough to be able to offer a full-time job and I was uncertain about internship rules, but this workshop helped me understand what I need to know and how to offer a seasonal internship on my farm without getting into trouble.”

—Farmer
Massachusetts

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ERME—By the Numbers

- **20** years of funding results-focused projects
- **56** US states & territories where ERME projects have been delivered
- **1,557** educational projects funded since 2001
- **671,447** people participated in ERME-funded projects

ERME has funded innovative education projects that have generated tangible results for agricultural producers in 56 US states and territories.

Beginning in 2020, the Centers initiated a new funding opportunity for the delivery of risk management education to agricultural producers underserved by the Federal crop insurance program. Priorities for both of these programs include commitments to funding results, providing transparent accountability, and encouraging collaboration.

The accomplishments of all funded projects are available for public viewing on ExtensionRME.org