

FARMERS FACE RISK DAILY

**Risk Management Education helps farmers manage those risks
to increase profitability**



Enhancing
Quality of
Farm Family Life



Providing a
Safe & Secure
Food Supply



Improving
Rural
Prosperity



Strengthening
Economic
Viability

EXTENSION RISK MANAGEMENT EDUCATION is a regionally based, federally funded program.
ERME provides competitive grants that fund education projects focused on helping farmers and
ranchers successfully manage the unique risks associated with production agriculture.

ERME funds educational projects in 5 Risk Areas

ERME funded projects generate tangible results—a few examples are illustrated below



PRODUCTION RISK

17,488

Farmers
implemented new
production
systems
or technologies



MARKETING RISK

32,148

Farmers
implemented a
marketing plan
to take advantage
of pricing
opportunities



FINANCIAL RISK

24,936

Farmers
developed a
business plan to
help their farm
businesses be
more successful



LEGAL RISK

7,272

Farmers
implemented a
food security plan
to assure they are
providing a
quality product








HUMAN RISK

9,743

Farmers
developed a
transition plan
to help keep the
next generation
on the farm

Here is what farmers have to say about these programs...

PRODUCTION RISK	MARKETING RISK	FINANCIAL RISK	LEGAL RISK	HUMAN RISK
<p>"I really enjoyed the Grazing Academy. I can't wait until I get home and put in practice the things I have learned the last two days."</p> <p>—Farmer Mississippi</p> 	<p>"Taking the Western Meat School and building out our marketing plan allowed us to think outside the box in terms of how and where we sell beef ... By finishing more beef on our property and having a few market channels, we are able to sell the whole animal for greater returns than we did before."</p> <p>—Rancher California</p> 	<p>"By following a livestock case farm and learning about their financials, I was able to compare this to my own farm and see where I can improve things. This course was very beneficial in helping me take the next steps to expand my operation."</p> <p>—Farmer Wisconsin</p> 	<p>"Probably one of the most important and valuable courses we've taken: Legal and Economic Considerations for Direct to Consumer Beef Sales. There was a lot of valuable info about retail food permits, slaughter facilities, and marketing techniques."</p> <p>—Farmer Texas</p> 	<p>"I really struggle with retaining skilled labor because we are not large enough to be able to offer a full-time job and I was uncertain about internship rules, but this workshop helped me understand what I need to know and how to offer a seasonal internship on my farm without getting into trouble."</p> <p>—Farmer Massachusetts</p> 

ERME—By the Numbers


24
YEARS
of funding
results-focused
projects


55
US STATES & TERRITORIES
where ERME projects
have been delivered


1,843
EDUCATIONAL PROJECTS
funded
since 2001


820,235
PEOPLE
participated in
ERME-funded
projects

ERME has funded innovative education projects that have generated tangible outcomes for agricultural producers in 55 US states and territories.

The ERME centers deliver risk management education through funding opportunities, including Risk Management Education, Exploratory, and Underutilization of Crop Insurance. ERME is committed to funding outcome-based projects that foster accountability and encourage collaboration. Project impacts, success stories, curriculum and other risk management resources are available at Extensionrme.org.

EXTENSION RISK MANAGEMENT EDUCATION

"Educating America's farmers and ranchers to manage the unique risks of producing food for the world's table."

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